

## 2023 Rural Summit Conference Planning Committee Tuesday, February 14, 2023 1:00 pm – 2:00 pm Zoom Webinar

I. Welcome and Introductions

**Charlotte Davis** 

- II. Logistics
  - a. Date/Time
  - b. In-Person/Virtual
  - c. Budget
  - d. Agenda Format
  - e. Target Audience
  - f. Timeline
- III. Theme Ideas
- IV. Potential Keynote Speaker(s)
- V. Other
  - a. Sponsorship Levels
- VI. Adjourn

Next Meeting: Tuesday, March 14, 2023, 1 pm-2 pm, via Zoom

2021 Rural Su	mmit - Budget													
		2017 Actual		2019 Budget		2019 Actual		2021 Budget		2021 Actual		20	023 Budget	2023 Actual
Revenue														
Ticket purchases (\$60 per ticket/\$40 one day)		\$	5,650.00	\$	8,500.00	\$	11,050.00	\$	10,000.00	\$	6,745.00	\$	10,000.00	
Sponsors		\$	25,750.00	\$	24,200.00	\$	48,409.00	\$	30,000.00	\$	28,135.00	\$	30,000.00	
Donations										\$	575.00	\$	500.00	
TOTAL		\$	31,400.00	\$	32,700.00	\$	59,459.00	\$	40,000.00	\$	35,455.00	\$	35,500.00	
Expenses														
Venue/room rental/food		\$	17,419.76	\$	20,000.00		\$17,484.00	\$	24,750.00	\$	23,915.69	\$	20,000.00	
Awards		\$	405.00	\$	500.00	\$	700.00	\$	750.00	\$	882.00	\$	1,000.00	
Speaker fees		\$	1,500.00	\$	2,000.00			\$	2,000.00	\$	-			
Scholarships		\$	50.00	\$	500.00			\$	500.00			\$	500.00	
Marketing (1500 Postcards)		\$	1,125.00	\$	1,200.00	\$	1,425.00	\$	1,500.00	\$	1,530.00	\$	2,000.00	
Printing		\$	1,607.34	\$	1,500.00	\$	722.00	\$	1,500.00	\$	1,324.10	\$	1,500.00	
Giveaway (Portfolios)		\$	1,510.99	\$	1,500.00	\$	4,493.70	\$	1,500.00	\$	340.00			
Press/Photographer		\$	875.00	\$	1,000.00	\$	800.00	\$	1,000.00	\$	2,000.00	\$	1,500.00	
Recording /AV equipment rental		\$	2,250.00	\$	3,000.00	\$	2,500.00	\$	5,000.00	\$	11,700.00	\$	7,500.00	
Travel expenses for staff														
	Hotel Rooms for Staff/Exec Board	\$	958.24	\$	1,000.00			\$	1,000.00	\$	556.24	\$	1,000.00	
Supplies/Nametags		\$	212.18	\$	500.00			\$	500.00	\$	195.97	\$	500.00	
Misc														
	George Mayo Bluegrass - Paid by MidAtlantic Farm Credit													
	Purple Cat	\$	1,650.00											
	Book Purchase													
TOTAL		\$	29,563.51	\$	32,700.00		\$28,124.70	\$	40,000.00	\$	42,444.00	\$	35,500.00	

#### 2023 Rural Stakeholder Conference Rural Summit Timeline

#### **February**

#### Tuesday, February 14th Rural Summit Planning Committee Meeting:

- Determine logistics of event: format, location
- Determine theme
- Begin development of agenda
- Determine target audience and outcomes

### <u>March</u>

- Contact venue and secure location
- > Agenda development

## Tuesday, March 14<sup>th</sup> Rural Summit Planning Committee Meeting:

- Save the date eblast, facebook, website and social media
- ➤ Letter to sponsors/exhibitors
- Begin development of marketing materials (event name)

#### April

#### Tuesday, April 11 Summit Planning Committee Meeting:

- > Design and print marketing materials: flyers, website, postcards
- Call for Proposals Online Application Created and Shared
- Invitations to speakers, facilitators and moderators
  - Legislative Panel, Secretary Panel

#### May

#### Tuesday, May 9th Rural Summit Planning Committee Meeting:

- Confirm speakers and keynote speakers
- Open registration

#### <u>June</u>

- Follow up with sponsors: thank you's and receipts
- ➤ Deadline for Call for Proposals
- Review and Select Proposals for Speakers: Conference Call

#### July

#### Tuesday, July 11th Rural Summit Planning Committee Meeting:

- Social media marketing, blogs
- > Notify proposal submissions of determinations

#### August

#### Tuesday, August 8<sup>h</sup> Rural Summit Planning Committee Meeting:

Order giveaway prize: portfolio

#### <u>September</u>

## Tuesday, Sept 5<sup>th</sup> Rural Summit Planning Committee Meeting:

- > E-blast on event
- > Social media announcement
- Build out session and keynote speaker descriptions on website

#### October

- > End early-bird registration
- Press release to media list
- Call for Nominations for 2019 Rural Awards Ceremony: Email blast, Social Media, Newsletter

#### Tuesday, October 10th Rural Summit Planning Committee Meeting

> Review of Final items to complete

#### November

#### Tuesday, November 14th Rural Summit Planning Committee Meeting

Friday, November 22<sup>th</sup> – Conference Call to introduce all of the presenters and speakers, run through presentations

#### **December**

Week of December 2th:

- > End hotel block
- Confirm all speakers
- Nametags

- > Attendance lists
- > Receive printed agenda and materials from printer
- > Final Reminder to attendees and speakers

## Night Before: December 1th

Set-up

## **Day of Event: December 2nd**

- Continue set up
- > Coordinate with speakers, attendees and elected officials

## Post-Event: December

- > Send thank you letters to presenters, speakers, sponsors
- > Event Feedback and Evaluation Google Form



# 2023 RURAL SUMMIT SPONSORSHIP LEVELS

The 2021 Rural Summit is made possible by generous financial and in-kind contributions from our sponsors. In addition to our thanks, sponsors receive an array of benefits and promotional opportunities. The 2023 Rural Summit will take place on **Wednesday**, **December 6- Thursday**, **December 7**, 2023.

#### **ALL SPONSORSHIPS INCLUDE:**

Name and Logo in Printed Conference Program
Name and Logo in Print and Online Marketing

# **RURAL CHAMPION\$5,000**

- · 5 minutes of prime speaking time during Opening Remarks
- Eight (8) Complimentary Registrations
- Exhibit Space (One 6' Table, 2 Chairs)

# **RURAL SUPPORTER \$2,500**

- Exclusive Sponsor for Lunch Session
- Seven (7) Complimentary Registrations
- Exhibit Space (One 6' Table, 2 Chairs)

# **RURAL SUPPORTER\$1,500**

- Sponsor a breakout session (signage)
- Six (6) Complimentary Registrations
   Exhibit Space (One 6' Table, 2 Chairs)

# RURAL ADVOCATE \$1,000

- Five (5) Complimentary Registrations
- Exhibit Space (One 6' Table, 2 Chairs)

# RURAL CONTRIBUTOR \$750

- Four (4) Complimentary Registrations
- Exhibit Space (One 6' Table, 2 Chairs)

# **RURAL ASSOCIATE\$500**

- Three (3) Complimentary Registrations
- Exhibit Space (One 6' Table, 2 Chairs)

# **RURAL FRIEND \$250**

• Two (2) Complimentary Registrations

## Additional sponsorship opportunities are available upon request.

If you have any questions, please contact:

Charlotte Davis, Executive Director, Rural Maryland Council, 410.841.5774,